

# Windowmaker Option

## Customer Special Terms



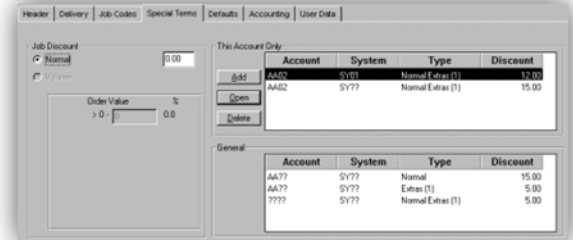
### Overview

- ▲ A facility to set-up and automatically apply customer specific discount rates for each product range
- ▲ A Facility to apply discount to all the parts of a sales line except Extras, using a second level 'Line' discount

### Benefits

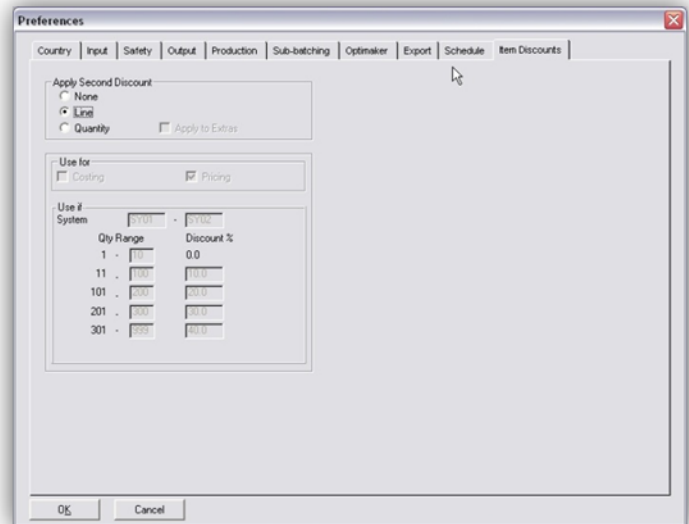
#### The Salesperson

- ▲ Gains ability to perform on the spot pricing with flexible discounting
- ▲ Benefits by implementing special promotional offers without delays
- ▲ Avoids embarrassing and potentially costly manual calculation errors



#### The Fabricator

- ▲ Saves valuable time of the pricing department
- ▲ Reduces the need for skilled supervision of pricing staff
- ▲ Gains the flexibility to adopt almost any pricing strategy if used in conjunction with the [Pricing via Matrices](#) and [Extras](#) option



### Features

- ▲ Discounts can be defined for:
  - △ Individual customers
  - △ Groups of customers
  - △ Individual product ranges - systems
  - △ Groups of product ranges
  - △ Combinations of the above
- ▲ These special terms can be stored in the Windowmaker database. This will facilitate:
  - △ Unlimited storing capacity
  - △ Option of adding special terms records directly in the database tables using external tools

### Related Options

- ▲ You need [Windowmaker Express](#) or higher

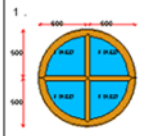

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**Invoice**

To: AancoLtd  
 7 Lustrum Avenue  
 Portrack Lane  
 Stockton On Tees  
 TS18 2RB  
 Cleveland

Invoice No.: 00000028  
 Job No.: 20002  
 Date: 24.03.2004

	Qty	Price	Discount %	NetPrice
1 -  1000 w x 1000h Casement Fixed Light Oak 4-12-4 Clear Pricing - Extras	1	203.00	5.00	192.85
		182.70	5.00	173.56
2 -  999 w x 1000h Casement Fixed 4-12-4 Clear Pricing - Extras	1	203.00	5.00	192.85
		0.00	5.00	0.00

TaxReference:- Standard

Sub-total 559.26  
 VAT @ 17.50 £ 88.08  
**TOTAL £ 647.34**