

Windowmaker Option

Optimised Costing-Pricing



Overview

Optimised Costing & Pricing allows you to cost and price individual Sales Orders, based on the actual profile & material usage. This enables pricing, especially when based on cost mark-ups, to be optimised will also reducing material wastage, and discounts can be applied to all parts of an Sales Line (except Extras) using a second level Line Discount.

Benefits

- ▲ Optimised Costing & Pricing enhances costing capability by considering actual wastage for a specific Sales Line, rather than a general wastage factor
- ▲ Purchasing control is improved by estimating actual number of bar lengths required
- ▲ Pricing becomes more competitive, where optimisation achieves good results
- ▲ This also avoids quoting unrealistic prices where optimised result is worse than the theoretical wastage
- ▲ The option produces actual values for:
 - △ Profile wastage
 - △ Costs of the components
- ▲ As part of Windowmaker Reports, this option can generate individual reports for costing and pricing.

Note: Glass is not optimised for this report

Related Options

- ▲ **Software:** Windowmaker [Express](#), [SQL](#) or [ERP](#)
- ▲ [Bar Optimisation](#)

Costing, Pricing		YOUR COMPANY		12 Oct 05	
Batch No.: SAMPLE					
BATCH TOTALS					
Costhead	Base	+/-	Waste	Cost	
Profile	223.56	0.00	11.04	234.60	
Finish	41.86	0.00	1.84	43.70	
Glass	78.43	0.00	0.00	78.43	
Fittings	228.16	0.00	0.00	228.16	
Gasket	66.24	0.00	0.92	67.16	
Fabric'n Labour	343.62	0.00	0.00	343.62	
Assembly Labour	99.66	0.00	0.00	699.66	
Handling Labour	66.24	0.00	0.00	66.24	
Glazing Labour	84.64	0.00	0.00	84.64	
TOTAL	1832.41	0.00	13.80	1846.21	

Standard Costing report based on theoretical waste

Optimised costing		YOUR COMPANY		12 Oct 05	
Batch No.: SAMPLE					
Job No. : JOB001					
Costhead	Base	+/-	Waste	Cost	
Profile	223.56	0.00	21.54	245.10	
Finish	41.86	0.00	4.24	46.10	
Glass	78.43	0.00	0.00	78.43	
Fittings	228.16	0.00	0.00	228.16	
Gasket	66.24	0.00	0.92	67.16	
Fabric'n Labour	343.62	0.00	0.00	343.62	
Assembly Labour	699.66	0.00	0.00	699.66	
Handling Labour	66.24	0.00	0.00	66.24	
Glazing Labour	84.64	0.00	0.00	84.64	
TOTAL	1832.41	0.00	26.70	1859.11	

Optimised Costing report based on actual waste