WINDOWMAKER SOFTWARE LTD

Sales Executive – UK

Windowmaker Software Ltd, UK supplies 'Windowmaker' – innovative and market-leading software for the window and door industry. 'Windowmaker' has been sold in more than 65 countries.

We have an opportunity for a Sales Executive who can speak French to join our UK team. The position calls for a dynamic and motivated executive with excellent communication skills. The role involves comprehensive consultative selling to profile suppliers, window/door fabricators as well as resellers.

The Sales Executive will be responsible for:

- Selling to new customers and up-selling to existing ones in the territories assigned to you
- Managing and following up sales leads generated through the website and marketing campaigns
- Qualifying leads through consultation with prospects in order to tailor a demonstration of the software to their business needs
- Creating and sending proposals to potential and existing customers
- providing excellent customer service to customers
- Managing the CRM database, keeping details up-to-date

If you are an organized person with excellent English and communication skills, a good working knowledge of MS Office, and above all, a passion for sales, then this might just be what you have been looking for!

Whilst prior sales experience is essential, exposure to the IT market or the window industry will be an added advantage.

A competitive salary, on-the-job training and great career prospects make this an opportunity not to be missed!

To apply, send your updated CV and a covering letter to hr@windowmaker.com

Location	Surbiton, Surrey, UK
Type	Permanent
Hours	Full-Time
Salary	Depending on experience + Sales Commission based on performance
Start Date	ASAP
Contact Details	hr@windowmaker.com