

## **Sales Manager**

### **Responsibilities**

#### **Key Responsibilities in the role:**

- Achieving sales in accordance with the targets decided by management for international market
- Representing Windowmaker in major exhibitions and events in the regions
- Follow-up of all the leads generated through various sources
- Up-selling to the existing customers when opportunities arise
- Ensuring customer happiness by staying in regular contact
- Keeping the management updated on all the relevant market happenings
- Keeping data updated in CRM

### **Qualification**

- Any graduate with fluency in written and oral English Communication
- Must have 3 to 8 Years of experience in remote selling / international market
- Exposure to the IT market or the window industry will be an added advantage

### **Skills and Competencies**

- Flair for technological solutions
- Go-getter attitude
- Presentation and Demo skills

#### **Do you have what it takes?**

We are looking for dynamic Sales Manager, fluent in communication, to join our International sales team. The position calls for a dynamic and motivated person with excellent persuasive and negotiation skills. The role involves comprehensive consultative selling to profile suppliers, window/door fabricators as well as resellers.